



Meet our team... **We're here to serve you!**

The world is changing. With nearly 90% of the population using the Internet, it's changing the way you, and we, connect with people. Often, we experience less face time with you. We want to help keep you connected, have some fun and share stories about how we are all tied to the community.

We want to share what's happening in our area, tell you how we're involved in the community and share a few stories to show that we're all real people too, not some nameless, faceless corporation.

A Brief History

Stonebraker McQuary Agency Group, Inc. was formed on December 1, 1988 from the consolidation of Stonebraker Insurance, Inc. and McQuary Insurance Agency, Inc. The partners, Don McQuary and Phil Stonebraker, come from a long line of family interests in the insurance business. Stonebraker Insurance, Inc. and the McQuary Insurance Agency, Inc. ownerships date back to 1923. The consolidation of the agencies brought together two of the largest and strongest insurance operations in the region.

In 2005 Idaho Insurance Agency, Inc. dba Keller Insurance, the oldest agency in the State of Idaho was merged into the Stonebraker McQuary Agency Group. Bob Keller joined Don and Phil as one of the principals of the agency.

We, and our employees, have a commitment to serving our clients and the communities in which we live and work.

Today, we are an agency of 41 employees strong. We are in five locations throughout northern Idaho and eastern Washington.

Because our offices and our clients are scattered across many miles, we often do not get to meet our clients personally.

It is always good to put a name together with a face or voice. There is nothing quite like a face-to-face chat but sometimes that just isn't feasible. We thought the least we could do is allow you to put our faces with our names and let you know that each of these individuals are here to serve you.

We want to thank you for your continued trust and confidence in us as an agency. *Your referrals have meant the world to us over many years. We've come up with a new way to say thank you for each referral. See the back page to learn more, but we want you to know how much we appreciate it when you send someone our way.* We are committed to continue to provide each client the best insurance coverage through excellent insurance options and service by professional staff.

If there is anything we can do to help—answer a question, help with a claim, customize a policy—please don't hesitate to call and ask for us by name.

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Front row: Michelle Harris, Sherry Flatt, Karol McBride, Bobbi DeWitt, Veroye Christenberry, Mary Bielenberg, Della Allen, Sarah Hageman, Patty Johnson, Sharon Slaybaugh, Monti Keep, Marilyn Stonebraker
Second row: Susie Garner, Cherie Ashby, Jim Hewitt, Sam Canner, Dorothy Simpson, Aaron Meldrum, Amberlyn Buratto, Allison Allen, Kristin Zenner, Karla Broemeling, Jody Jenks

Third row: Kent Meacham, Margie Stolte, Cathy Gibbons, Kay Packer, Lisa Smith, Susan Rigg, Kylee Dorion, Don McQuary, Chuck Gabby, Rick Pierce, Scott Wood
Back Row: Steve Tilden, Bob Keller, Keith Stonebraker, Dave Baumgartner, Ryan Ketcheson, Phil Stonebraker, Rod Uglem, Ed Lewis

Idaho Food Bank **Backpacks for Kids program**

The Idaho Food Bank Backpacks for Kids program works with area schools to identify students who need food over the weekends.



Currently 340 backpacks are filled every week throughout north central Idaho.

But with the pooreconomy, Food Bank Director Chuck Whitman said schools are asking for more help.

There are six schools in north central Idaho that would like assistance but are unable to be helped. His goal is 450 backpacks each week.

Each backpack has six meals inside and costs around \$7 a week to fill. "About 160 backpacks are filled in Lewiston and Clarkston," says Whitman. "We also hit smaller communities like Pierce, Weippe, Lapwai, Culesac and Elk City." All food is purchased by the Food Bank to control nutrition, backpack weight and aid in efficient packing.

Funding is provided through local private donations and also grants from Regence, Walmart, Twin County United Way and the Idaho Community Foundation. For the past two years, employees from Stonebraker McQuary Agency voluntarily participate in monthly payroll deductions, which the company matches, to donate about \$5000 each year to the program.

"The ongoing support from Stonebraker McQuary through their monthly employee payroll deduction and matching funds has made a significant difference in the ability for The Idaho Foodbank to provide backpacks with weekend food to children in our area," says Whitman. "It is making a difference in these children's lives."

Whitman said if individuals or corporations would like to donate or learn more about the program they can contact him by phone at (208) 746-2288 or by email at cwhitman@idahofoodbank.org.

Stonebraker McQuary Customer Service Agents **In the Community**

Each customer service agent at Stonebraker McQuary Insurance receives two days each year to use for service to the community.

Tri-State Hospital Foundation **Festival of Trees**

Karla Broemeling is an agent in our Lewiston office. For the last six years, she and her friend Tami Truby, have decorated a tree at Festival of Trees, a benefit for Tri-State Hospital Foundation in Clarkston, WA. Karla uses her two service days during Thanksgiving to help out at the event and decorate their tree.

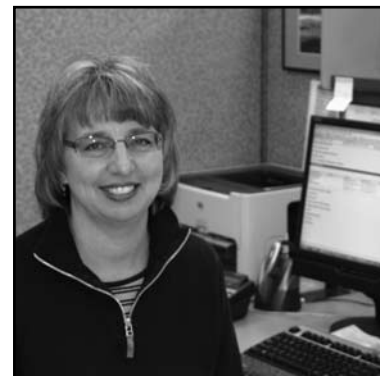


Karla Broemeling, Customer Service Agent

"This event raises money that is vital to the community and it's an important cause to support," she says. "I've had cancer and had to use the hospital's facilities so I know firsthand where the money is going." Festival event coordinator, Tara Wood, says, "We are so grateful for them and the multitude of volunteers that make this event a success."

Nez Perce County Fair **4-H**

Lisa Smith is an agent in our Clarkston office. For the last 11 years, she not only uses her two service days but a week of her vacation time, as well, to work with her 4-H group at the Nez Perce County Fair. As a 4-H leader, she teaches cooking, scrapbooking and card making.



Lisa Smith, Customer Service Agent

"I'm totally committed to what 4-H stands for," she says. "The four Hs are head, heart, hands and health. And I'm committed to our youth, giving them every chance to learn and experience new things. Plus, it's really fun!"

Our way of **saying thanks** for your **referrals!**

working by **referral**

We've developed a new program to say "thank you" for your client referrals. The kind of people we want to work with in the future are people just like you. The opportunities that we've had working with referred clients have provided our most enjoyable and rewarding experiences.

When your friend calls:

1. We will ask how they heard about us
2. When they mention your name we will send you a \$5 gift card
3. Your name is entered in a monthly drawing for a \$50 gift certificate to a local restaurant and a year-end drawing

We'll be announcing the winner in our next newsletter. Visit our web site (www.stonebrakermcquary.com) to sign up for our new online newsletter.

Make sure to look at future newsletters to see what might be coming your way with your new referrals.



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